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**TRI-COUNTY INTERNATIONAL TRUCKS, INC.
RECOGNIZED AS A DIAMOND EDGESM CERTIFIED
INTERNATIONAL[®] TRUCK DEALER**

*International Truck Recognizes High-Performing Dealers For
Their Commitment To Improving Service Dwell Time*

DEARBORN MI – March 8, 2017 – Tri-County International Trucks, Inc. today announced that it has been recognized by International Truck as a Diamond EdgeSM Certified Dealer. The Diamond Edge program is a collaborative effort between International Truck and its dealer body to recognize dealers for their commitment to uptime and to drive awareness of the high-performing service offered to customers from dealers with this designation.

“It is an honor for our dealership and people at Tri-County International Trucks to have earned Diamond Edge certification,” said Scott Fracalossi, GM of Tri-County. “It validates our commitment to reduce dwell time and improve service for our customers who rely on their trucks every day to maintain and grow their businesses.”

“International Truck has an unrelenting passion for delivering on our mission of uptime,” said Victor Doran, vice president, Customer & Dealer Support, Navistar. “Diamond Edge certification recognizes dealers with the highest-performing service departments in our network.”

Diamond Edge Certification is earned by achieving rigorous parts and service metrics based on customer dwell time, which is the time it takes for a customer to get their truck diagnosed, repaired and back on the road.

To achieve Diamond Edge certification status, International truck dealers must:

- Meet or exceed service dwell time and repair velocity metrics
- Develop long-term action plans for continuous service dwell time and customer service improvement
- Be current with technician and service management training requirements
- Maintain special service tools inventory for specific repairs as required
- Provide dedicated Accelerated Service lanes where customers receive immediate vehicle evaluation and are informed of required repair, required parts and availability, and estimated repair time within two hours of vehicle’s arrival

- Participate in the Dealership Inventory Alliance (DIA) parts inventory program to ensure common parts are readily available in dealer inventory

To customers, servicing a vehicle at an International Truck Diamond Edge certified dealership offers the following benefits:

CUSTOMER BENEFITS

Faster turnaround	Accelerated Service Lane	Dedicated lanes ensure International customers receive vehicle evaluation and are informed of required repair, required parts and availability, and estimated repair time within two hours of vehicle's arrival
All makes parts inventory	Parts Availability	Diamond Edge certified dealerships participate in Dealer Inventory Alliance (DIA) to ensure common parts are readily available in the dealers' inventory
Express diagnostics	Accelerator Write-Up™	First-of-its-kind mobile application that expedites customers' service visits by streamlining the write-up and diagnostic process.
Knowledgeable technicians	Trained Workforce	Technicians, Service Advisors and service management have all met or exceed training requirements, and undergo training to stay current with changing technology and service procedures.

About Tri-County International Trucks/C&S Motors, Inc.

Tri-County International Trucks/C&S Motors, Inc. is Navistar's International dealership for Southeast Michigan and has been serving the trucking needs of Michigan organizations for over 50 years.

Tri-County International Trucks features a complete offering of new and used truck sales, full-service leasing, commercial truck rental, and complete parts and service/repair for all makes and models of diesel trucks from branch operations in Dearborn, Flint, Warren, Jackson and Ypsilanti.

For more information, please visit www.tricotruck.com

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